

RAYMOND A. KINNEY
QUALIFICATIONS, RELATED EXPERIENCE AND EDUCATION

Barber and Mann, Inc. www.barberandmann.com
453 Northpark Drive, Ridgeland, MS 39157
ray@barberandmann.com
601/957/3443

PROFESSIONAL EXPERIENCE:

Spring 2009 – Present

Certified General Appraiser with Barber & Mann, Inc., Ridgeland, MS

Provide valuation consulting and author qualified narrative appraisals for conservation easements, charitable donations and specialized properties including federal land acquisitions and mitigation banks. Coordination of tasks and professional services required for qualified conservation easement donations. Perform market studies and analysis of rural land markets for various government agencies, private entities and non-profit groups throughout the Southeast.

Spring 2009 – Spring 2013

Associate Broker with Gerald R. Barber Real Estate, Ridgeland, MS

Provide consulting and assistance to private land owners interested in selling or purchasing rural recreational and farm properties throughout Mississippi.

Spring 2013 – Present

Co-Broker and Owner of Barber & Kinney, LLC, Ridgeland, MS

Provide consulting, management, and assistance to property buyers and sellers, with a focus on purchasing trophy recreational, agricultural, and conservation properties throughout the Southeast United States.

SPECIAL REAL ESTATE AND CONSULTING ASSIGNMENTS:

- Performed Over Forty-Five (45) IRS 1.170 Code Qualified Appraisals for Conservation Easement Donation
- Coordinate All Aspects of Conservation Easement Donation for an Array of Private Landowners
- Appraisal of Various Mitigation Banking Projects in LA, AR, and TX
- Expert Witness and Litigation Support - Conservation Easement and Mitigation Bank Valuation
- Ducks Unlimited – Numerous UASFLA Appraisals for NAWCA Grant Justification
- USDA – NRCS – Mississippi WRE/WRP Area Wide Market Analysis, 2009-2016
- The Nature Conservancy – Carbon Sequestration/CRP Market Study

LICENSES CURRENTLY HELD:

- Mississippi State Certified General Real Estate Appraiser, GA-1063
- Arkansas State Certified General Appraiser, CG3499
- Louisiana Certified General Appraiser, G 3005
- Mississippi Licensed Real Estate Broker, B-19303
- Louisiana Licensed Real Estate Broker, BROK.0995687883-ACT
- Arkansas Licensed Real Estate Broker, AB00076372

EDUCATION:

- Bachelor of Science in Commerce and Business Administration, University of Alabama
 - Graduated in August 2006 Majoring in Real Estate Finance
- Courses in Real Estate Appraisal and Brokerage (+706 hours to date)

EXPERT WITNESS AND LITIGATION SUPPORT EXPERIENCE

- Franks Management Co. – Mitigation Bank Valuation
- Legacy Homes, LLC – General Conservation Easement Expertise
- Internal Revenue Service (confidential) – Conservation Easement Valuation