

GERALD R. BARBER
QUALIFICATIONS, RELATED EXPERIENCE AND EDUCATION

453 Northpark Drive, Ridgeland, MS 39157 * gerald@barberandmann.com 601/957/3443

PROFESSIONAL EXPERIENCE:

Over 40 years in land planning, real estate counseling, development, sales and construction management. Appraisal experience includes both fee and mass appraisal of real and personal property. Over 28 years of property tax valuation.

1988 – December 2015

Elected Tax Assessor of Madison County, MS, USA (7 Terms)

Administered staff that prepares tax rolls for five cities, two school districts and county

Reviewed and approved appraisal rolls for Real Property, Class I and Class II and

Personal Property (inventory, equipment, furnishings and fixtures)

Reviewed and approved property ownership mapping

Developed modeling for mass appraisal techniques related to preparing uniform and equal tax rolls

Reviewed appraisals of taxpayers making appeals of their property value (market, cost and income approaches)

Chairman, Legislative Committee, MS Assessors/Collectors Association 1997- 2002

President, 2004-2005 MS Assessors/Collectors Association

President, 2011-2013 MS Chapter International Association of Assessing Officers (IAAO)

IAAO/MACA Lifetime Achievement Award, 2017 (Only 2 previously awarded)

2002 – Present

President, Barber & Mann, Inc., Ridgeland, MS

Conducts appraisals for conservation easements and for specialized properties. Also, provides consulting, real estate brokerage and landscape architect services. *(I learned about conservation easement appraisals from 2001 to 2005 under the tutelage of Jack K. Mann, MAI, CRE who passed away in August of 2005.)* Training, oversight, and

management of several appraisers and appraiser trainees.

2001-2002

Contract Appraiser, Jorgenson & Mann, Inc.

Appraisals for conservation easements.

1999 – Present

President, Barber Farms

Part owner-operator of 300-acre family farm consisting of cropland and timber in Madison County, MS.

1972 – 1988

Landscape architect, land planner and developer with Associated Planning Group Inc. and Oak Lane, Inc. - President and Vice President

Supervised daily operations of business including master planning of commercial, residential and recreational properties and development of construction documents consisting of specifications and work drawings. Counseled with landowners regarding highest and best use of their properties. Prepared master plans for productive and sustainable land use development for short and long term.

Conducted site analyses including environmental assessments, pro formas and economic feasibility studies.

Oversight of construction management of residential, commercial and recreational properties performed in a design/build capacity.

LICENSES AND REGISTRATIONS:

Registered Landscape Architect, State of Mississippi, #020, year 1974 (also registered in the State of Alabama)

Certified Landscape Architect, Council of Landscape Architects Registration Boards, Fairfax, VA, #362, year 1986

Mississippi Certified General Real Estate Appraiser, GA-327, MS, year 1993

Tennessee State Certified General Appraiser License No. 00057558

Arkansas State Certified General Appraiser License No. CG2147

Louisiana Certified General Estate Appraiser License No. G1954

Certified Residential Real Estate Appraiser, RA-447, MS, year 1996

Licensed Real Estate Broker, #8153, MS, year 1984

Mississippi Assessment Evaluator, M.A.E., 1991, MS State Tax Commission Member, American Society of Landscape Architects, ASLA

Accredited Member, International Association of Assessing Officers, IAAO

Arkansas Real Estate Broker, #BROK.0995688034-ASA

Louisiana Real Estate Broker, #PB00076374

Georgia State Certified General Appraiser License No. 373788

Texas State Non-Resident Temporary Appraiser License TX 4252

** May need updating*

EDUCATION:

Bachelor of Landscape Architecture, 1972, Mississippi State University

Certificate of Educational Recognition – IAAO, International Association of Assessing Officials, Chicago, IL

Harvard University, Graduate School of Design: Innovation in zoning, planning and development, 1987

Courses in Real Estate Appraisal and Brokerage, available upon request (see attached)

RELATED CONSERVATION EXPERIENCE:

National Wildlife Federation, Reston, VA, Chairman, 1998 – 2000; Board of Directors, 1990 – 2002

REEF – Republicans for Environmental Protection Educational Foundation, Albuquerque, NM, Chairman and Co-founder, 2000-2002

DELTA – Delta Environmental Land Trust Association, Co-Founder and Vice President, 1988 – 1990

Mississippi State University, Advisory Board of the Department of Fisheries and Wildlife, College of Forest Resources, 1990 – 1992

Mississippi Wildlife Federation, President, 1982 -1983 (served as interim CEO 1988 – 1991), Hall of Fame 2009

Madison County Conservationist of the Year, 2004

DESIGNATIONS/MEMBERSHIPS/OTHER:

Chairman of the Board (January 1, 2010 and January 1, 2014) -Mississippi Real Estate Appraisal Licensing and Certification Board 2006-2014

IAAO-International Association of Assessing Officers

MAE-Mississippi Assessor Evaluator with the Mississippi State Tax Commission

ASLA-American Society of Landscape Architects
AI-Appraisal Institute – Candidate for Designation as AI-GRS

CONSERVATION EASEMENT APPRAISAL ASSIGNMENTS (2000 – 2018):

Ferris Farms - Warren County, MS
Tara Wildlife, Inc. Furniture, Fixtures and Equipment
Tara Land and Buildings – Warren County, MS
Wolf River - Harrison County, MS
Wolf Lake - Yazoo County, MS
Hamaka Plantation - Sharkey County, MS
Henry Morgan - Shelby County, TN
Becnan - Madison County, MS
Dr. Weeks - Monroe County, MS
Tim Porter - Copiah County, MS
Kings Point - Warren County, MS
Roseland Plantation - Concordia Parish, LA (*multiple projects*)
Ken Parschauer - Madison County, MS
Circle T Farm - Stuttgart, AR
TPC Farms - Madison County, MS (*multiple projects*)
Rattlesnake - Claiborne County, MS
Fairview Plantation - Claiborne County, MS
Judge Nicols - Copiah County, MS
Mike Williams - Madison County, MS
Red Line - Sharkey County, MS
Taylor Capital Ventures - Leflore County, MS
Crane Creek - Pearl River County, MS
Malouf-Carr, LP - Grenada County, MS
Dixie Farms - Yazoo County, MS
Cash, et al - Yazoo County, MS
Bollinger – Harrison County, MS
Johnnycake Ranch -, Sebastian County, AR
Alden Farm - Washington County, MS
Roger Pryor - Clay County, MS
Catfish Point - Washington County, MS
Ward Lake - Shelby County, TN
Judge Pickering - Jones County, MS
Wessler on Bernard Bayou - Harrison County, MS
Holifield - Clay County, AR (*multiple projects*)
Haralson on the Cache River - Woodruff County, AR
The Conservation Fund - Harrison County, MS
Dr. Jack Reed - Lowndes County, MS
Old Rivers Farm Phase I & II - Quitman County, MS
Tannen - Harrison County, MS
Robinson Island – Perdido Pass, Orange Beach, AL
D & M Timber/Headley - Sharkey County, MS
White Oak Timber/Headley – Leflore County, MS
Willow Edge - Yazoo County, MS (*multiple assignments*)
Wildwood Subdivision Phase I & II - Pearl River County, MS
Bigbee Bottom Boar Hogs - Monroe County, MS

H&S Fish Farms - Humphreys County, MS
 Ballground Plantation Phase I & II- Warren County, MS
 Yorkwoods at Yonkapin Cutoff, LLC – Tallahatchie County, MS
 Bear Creek - Sunflower County, MS
 Paradis Mitigation Bank for Chevron - St. Charles Parish, LA
 Bayou Bartholomew - Morehouse Parish, LA
 Postco, LLC Phase I & II– Morehouse Parish, LA
 Harwood Land – Chicot County, AR
 Irby Woods – Quitman County, MS
 Long Fork – Consulting – Avoyelles Parish, LA
 Caulk Island Phase I & II - Desha County, AR
 Merry Wood – Consulting and Appraising, Walthall County, MS
 Six Forks – Claiborne County, MS
 Big Cypress Duck Hole – Monroe County, AR
 Jeham Properties – Madison County, MS
 Norton Creek – Smoky Mountains – Sevier County, TN
 Esperanze Plantation – Concordia Parish, LA
 Summit on Bluff Mountain – Sevier County, TN
 Millwood – Tuscaloosa, AL
 Highlands – Tallahatchie County, MS
 Belle Island – Madison Parish, LA
 Bobo Brake – Coahoma County, MS
 Preserve at Whiskey Island – Livingston Parish, LA (*multiple projects*)
 Elms Court – Adams County, MS (*historical*)
 Linwood Point – Chicot County, AR
 Duty Ferry – Catahoula Parish, LA
 Belle Island – Warren County, MS and Madison Parish, LA
 Whittington – Leflore County, MS
 Horseshoe Hill, Wilkinson County, MS
 Young Farmers – Clay County, AR
 Naples Plantation – Avoyelles Parish, LA
 Cache Slough – Clay County, AR
 Lick Mountain – Newton County, AR
 Main Pass, LLC – Concordia & Tensas Parish, LA and Adams & Jefferson County, MS
 (*multiple assignments*)
 Millwood, LLC – Tuscaloosa, AL
 Alligator Bayou – Avoyelles Parish, LA
 Pintail Alley – Cameron Parish, LA
 Lampton Lake– Lafayette County, MS
 Dugas Family Swap – Avoyelles Parish, LA
 Horseshoe Hill – Wilkinson County, MS
 Bayou HaHa – Catahoula Parish, LA
 Barnett Farms – Crockett County, TN
 White Lake – Dyer County, TN
 Cherry Grove/Cole Hill Plantations – Adams County, MS (*historical and multiple projects*)
 ExxonMobil Maryland Tank Farm and Fifi Island, - Baton Rouge, LA (*restoration*)
 Diamond Lake & Land – Warren County, MS (*multiple assignments*)
 Birdlands – Panola County, MS (*historical*)
 Brent – Washington County, MS
 Dalrymple – Monroe County, MS

Gouras – Issaquena County, MS
Haynes, Wilkinson County, MS
Perry/Moody – Pearl River County, MS
Mallard’s End – Leflore County, MS
SR Land – Drew County, AR
Retzer – Sunflower County, MS
St. Tammany Mitigation – St. Tammany Parish, LA
Wandell Marshland Holdings – Orleans Parish, LA (*mitigation land*)
McGehee – Coahoma County, MS (*multiple projects*)
Brandon Hall – Adams County, MS (*historical*)
Grandland, LLC – Tangipahoa Parish, LA
Soileau – St. Landry & Avoyelles Parish, LA
Farr – Morehouse Parish, LA
Delaune – Jefferson Parish, LA
Brent – Washington County, MS
Bailey Brake – Tallahatchie County, MS
Herrington – Ferriday, LA
Blacanocca Farms – St. Francis County, AR
Black Bayou – St. Francis County, AR
Moore-Odom – Cameron Parish, LA
Bartlett – Panola County, MS
BBBP, LLC – Holmes & Yazoo Counties, MS
Oberlander – St. Tammany Parish, LA
Garrott – Multiple Projects in Arkansas
Horseshoe Hill – Madison & Attala Counties, MS
Johnson – Leflore County, MS
Fritchie/Bilter – Livingston Parish, LA
Barrett – Multiple Projects in Mississippi
Cambre - Copiah County, MS
Lusco – Warren and Madison Counties, MS
Rogers – Yazoo County, MS
Brierfield-Hurricane, LLC – Warren County, MS
Thomas – Sharkey County, MS
Peaster – Holmes County, MS
Walters – Grenada County, MS
Coca Cola Woods – Woodruff County, AR
Paradox – Adams County, MS
Maxwell Hardwoods – Desha County, AR
East Bay Farms – Galveston, TX
Primos – Humphreys County, MS
Warren Land/N Cameron – Madison County, MS
MS River Lodge – Claiborne County, MS
Shiloh Landing – Issaquena County, MS
Fox Trap Hunt Club – Noxubee County, MS
S.R. Land – Chicot County, AR
King Creek – Yazoo County, MS
Mosley – Shelby County, TN
Cat Island – Crittenden County, AR
Holly Bend – Yazoo County, MS
Montgomery Plantation – Madison County, MS
Kings Point Island, Warren County, MS

Old Cypress Club – Rapides Parish, LA
Sedgewood Plantation – Madison County, MS
Sandy Bayou – Tallahatchie County, MS
Wheaton Plantation – Madison County, MS
Luchassetto Plantation – Madison County, MS
Wolf Lake – Yazoo County, MS *
Australia Island – Madison Parish, LA *
A & C Land and Timber – Madison County, MS
Internal Revenue Service – Confidential

**In progress*

BANK APPRAISALS (2000-2015):

Bancorp South - Biedenharn Trust – Hinds County, MS (*estate partition*)
Holmes County Bank - Dr. Massie Headley - Claiborne County, MS
Larry Edwards - Lot 10 Oakmont Subdivision - Ridgeland, MS
First South Farm Credit - John Lundy, Madison County, MS
Hancock Bank – Review Proposed Mitigation Bank

OTHER SPECIAL APPRAISAL PROJECTS RELATED TO REVIEWS, IRS TAX AUDITS, ESTATE PLANNING, LAND EXCHANGES, MITIGATION, UASFLA, MARKET ANALYSES, AND CONSULTING ASSIGNMENTS (2000-2017):

Tuplagum Farms, LLC – Carroll County, MS (*Multiple Assignments*)
University of Southern Mississippi Foundation – Forrest/Lamar County, MS
Tuplagum Farms, LLC – Grenada County, MS
Old International Paper Plant Site – Mobile County, AL (*Mitigation/Donation*)
International Paper Mitigation Bank – Jackson County, MS
Cedar Bluff Ranch - Bossier Parish, LA
Dunns Falls – Lauderdale County, MS
Big Creek Wildlife – Forrest County, MS
American Legion Pier Dock – Hancock County, MS (*Multiple Assignments*)
Statewide Market Data Study for the United States Department of Agriculture’s NRCS WRP and GRP Program (2008, 2009, 2010, 2011, 2012, 2013)
Ducks Unlimited – Multiple UASFLA Appraisals and Reviews for Multiple North American Wetlands Conservation Act (NAWCA) Grants for Funds Justification
Blind River Properties/Lake Maurepas – Livingston Parish, LA (*UASFLA*)
Market Study for The Nature Conservancy – MS and LA Delta Region
Spring Lake – Carroll County, MS (*IRS Audit*)
Ward-Bailey – Gulfport, Harrison County, MS (*Mitigation Land*)
Crenshaw – Quitman County, MS (*IRS Audit*)
The Cave – Hancock County, MS
Trap Club – Hancock County, MS
Dunn – Tangipahoa Parish, LA
Caulk Island – Desha County, AR (*IRS Audit*)
Central Arkansas Water- Pulaski County, AR
Barrows Bludd – Copiah County, MS (*Consulting*)
Escude – Hinds County, MS (*Estate*)
Alligator Bayou – Avoyelles Parish, LA (*UASFLA*)
Roseland – Concordia Parish, LA (*UASFLA*)
Boone Dewberry – (*UASFLA*)
Naples – Avoyelles Parish, LA (*UASFLA*)

Dow Lohnes – Tallahatchie County, MS
Little Pecan Island – Cameron Parish, LA
Circle T – Jefferson County, AR (*Estate Tax*)
Cat Island – Harrison County, MS (*UASFLA*)
Micmar, LLC – Marina Site – Harrison County, MS (*Bargain Sale*)
Baldwin – Hancock County, MS (*UASFLA Review*)
Physicians of Jackson Heart Clinic (*Undivided Interest*)
Mossy Hill Wetland Mitigation Bank
Cedar Point, Bay St. Louis, MS
Coldwater Tract – Warren County, MS
Monticello Timber – Lawrence County, MS

SEMINARS AND SPEAKING ENGAGEMENTS:

2003 Conservation Easement Workshop (Instructor) – sponsored by Mississippi Land Trust at Tara Wildlife in Vicksburg, Mississippi
2004 Conservation Easement Workshop (Instructor) – sponsored by Mississippi Land Trust at Big Creek Wildlife in Hattiesburg, Mississippi
2007 Advanced Seminar on Conservation Easements and Land Stewardship(Instructor) and Land Conservation and Financial Strategies for Professionals and Landowners Workshop (Instructor) – sponsored by Southeast Land Trust of America and Weeks Bay Reserve at the Grand Hotel by Marriott in Point Clear, Alabama
2007 Conservation Easement Workshop (Instructor) – sponsored by Mississippi Land Trust at Plymouth Bluff Center in Columbus, Mississippi for U. S. Navy
2009 to 2015 – Mississippi Bureau of Revenue (BOR) Instructor for Recertification Workshops for State Tax Commission Appraisers
2015 Conservation Easement Workshop (Instructor) CE’s By the Sea – Jones County Junior College Forestry, Orange Beach, AL

Definitions for Designations and Memberships

IAAO – stands for the International Association of Assessing Officers which is the internationally recognized leader and preeminent source for innovation, education, and research in property appraisal, assessment administration, and property tax policy. IAAO serves the property tax assessment profession by developing the standards, techniques, and procedures used to maintain accurate property values; the research programs to remain preeminent; the education programs to teach others; the programs for professional designation of assessment personnel to recognize excellence; and the technical assistance and research programs to be the international source for property appraisal, assessment administration, and property tax policy.

ASLA – The American Society of Landscape Architects allows a membership into the organization only after graduation from a four-year minimum certified university with a degree in Landscape Architecture and by passing a state board exam under the oversight of the Council of Landscape Architectural Registration Boards.

MAE – This designation is the highest level issued by the Mississippi State Tax Commission. It stands for Mississippi Assessment Evaluator and is attained by first

attending and passing a two-week school held at Mississippi State University, three specific continuing education courses over a period of three years, and three years of property assessment experience. Once the three years of experience and education have been successfully completed, an MAE designation is only issued after passing a rigorous eight-hour appraisal exam that covers all aspects of property valuation including the income approach to value, mapping and surveying, personal property valuations, under the oversight of the Mississippi State Tax Commission.

AI – Associate Membership of the Appraisal Institute which is a global membership association of professional real estate appraisers, with nearly 24,000 members and 91 chapters throughout the world. Its mission is to advance professionalism and ethics, global standards, methodologies, and practices through the professional development of property economics worldwide.

GERALD R. BARBER - LIST OF APPRAISAL CONTINUING EDUCATION COURSES:

My Mississippi Real Estate Broker’s License Number 8153 was first issued in 1984 and I have not listed continuing educational courses prior to this time.

My Mississippi Certified General Appraiser’s License Number GA 327 was first issued in 1993 and I have only listed a few continuing educational courses prior to this time.

IAAO-Fundamentals of Real Property Appraisal	05/06/88	30 hours
IAAO-Income Approach to Valuation	05/05/89	30 hours
IAAO-Appraisal of Land	05/10/91	30 hours
IAAO-Standards of Practice and Professional Ethics	06/08/91	7 hours
IAAO-Personal Property Valuation	05/08/92	30 hours
Schroeder-Income Approach to Value	12/07/94	7 hours
Schroeder-Land and Site Evaluation	05/07/97	8 hours
Schroeder-Neighborhood Analysis of General Data, Metropolitan and Land Economics, Residential Site Description and Analysis, Residential Appraisal Report, Standards of Professional Practice	11/04/97	15 hours
IAAO-Professional Standards and Ethics	04/22/99	7 hours
IAAO-C#600 USPAP	07/29/01	30 hours
IAAO-National USPAP	05/14/03	15 hours
IAAO-National USPAP Course	02/04/04	8 hours
IAAO-Present Use Value	05/05/04	8 hours
Meckenstock-The Art of Appraisal Review	08/30/04	5 hours
IAAO-Marshall & Swift Cost Approach (Commercial)	10/13/04	15 hours
IAAO-USPAP Update	03/23/05	7 hours
IAAO-Appraising Single Family Residential	11/17/05	7 hours
IAAO-Appraising Commercial Property	03/22/06	7 hours
LA AI - UASFLA (Yellow Book)	12/05/06	16 hours
IAAO- USPAP Update	03/08/07	7 hours
AARO-2007 Spring Conference.	05/05/07	

(multiple educational content sessions)		
AARO-2007 Fall Conference	09/29/07	
(multiple educational content sessions)		
FSCC – Land Conservation and Financial Strategies For Professionals and Landowners	11/02/07	6 hours
AARO-2008 Spring Conference		
(multiple educational content sessions)		
IAAO – Depreciation Analysis	05/15/08	15 hours
LA AI – Appraising Historic, Preservation, and Conservation Easements	02/09/09	20 hours
IAAO-USPAP Update	04/08/09	7 hours
AARO – 2011 Spring Conference	04/09/11	
(multiple educational content sessions)		
IAAO – Eminent Domain Valuation	10/05/11	8 hours
USES, LLC – First Responders Academy	11/10/11	8 hours
IAAO – Income Approach Valuation II	05/11/12	30 hours
IAAO – Personal Property Auditing – Basic	10/03/12	18.5 hours
AARO-2013 Spring Conference, (multiple educational content sessions)	04/27/13	
AARO-SRAG General Session Meeting (Austin, TX)	05/21/13	6 hours
Report Writing	10/31/13	7 hours
AARO-2014 Fall Conference (Washington, DC)	10/2014	
IAAO – USPAP Update	02/10/15	
MAI- Review Theory-General	08/03/15	30 hours
AI-Business Practices and Ethics	09/22/15	5 hours
AI-Review Case Studies – General	10/09/15	30 hours
IAAO – Comprehensive Study in Appraisal and Assessment Administration		
McKissock – 2016-2017 National USPAP Update Course	04/26/17	7 hours
Drone Technology and Its Impact on the Appraisal Industry	11/28/17	7 hours

Education Providers are as follows:

IAAO stands for the International Association of Assessing Officers.

McKissock stands for McKissock, Inc.

Schroeder stands for J. Daniel Schroeder Real Estate and Appraisal Education Company

LA AI – Louisiana Chapter of the Appraisal Institute

FSCC – Faulkner State Community College

AARO – Association of Appraiser Regulatory Officials

USES, LLC – United States Environmental Services, LLC

MAI- Mississippi Appraisal Institute

AI-Appraisal Institute